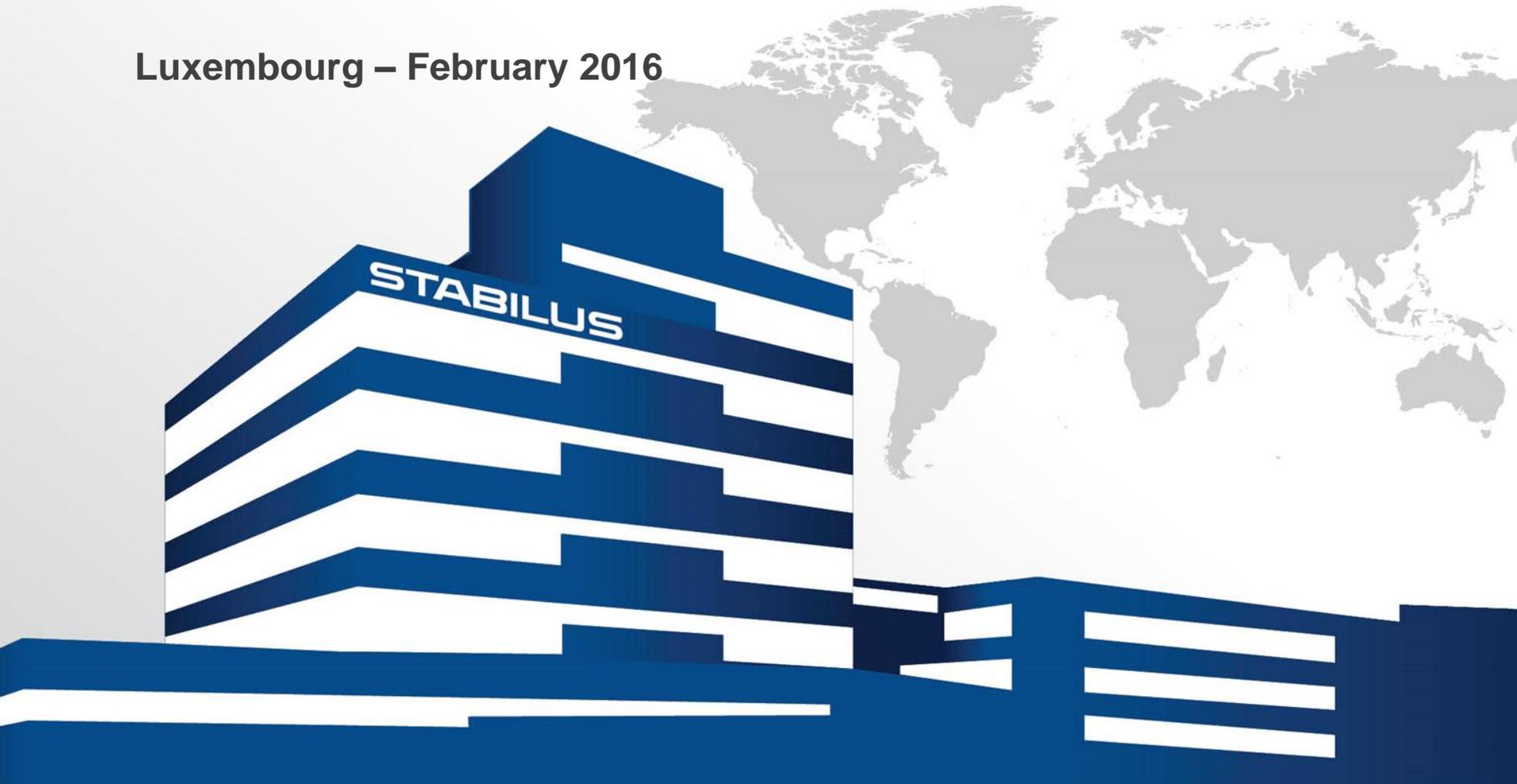


Annual General Meeting

Luxembourg – February 2016



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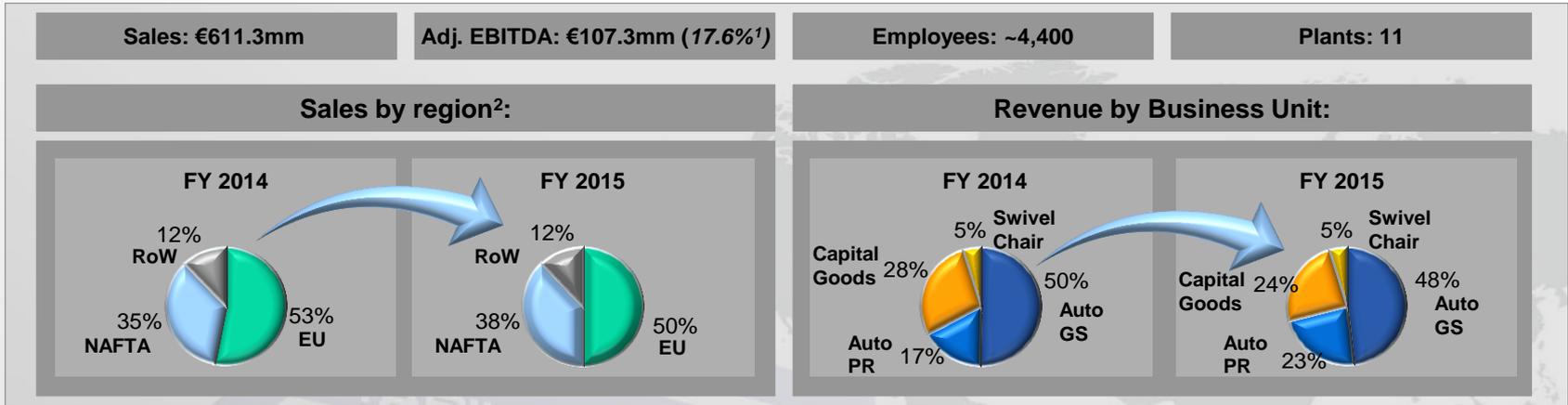
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Chairman of the Executive Board

Dietmar Siemssen



Stabilus – At a Glance



Automotive	
Gas springs	Powerise
> 3,000 product variations	> 80 product variations
<p>Diversified</p>	<p>Tailgate/ Doors</p>

Industrial	
Capital Goods	Swivel chair
> 14,000 product variations	> 2,000 variants
<p>Diversified</p>	<p>Premium products</p>

~50% of gross profit

~50% of gross profit

Note: ¹ Adj. EBITDA margin; ² Based on a "billed-from" view.

Operational Highlights in FY2015

Fiscal year-end September

Powerise

- Powerise revenue up by €54mm (+62.9%) to €139.8mm
- Penetration of mass market platforms in Europe (e.g. Ford Mondeo and VW Passat)
- Key business wins of major platforms from key customers worldwide
- Powerise capacity expanded in Mexico (4th production line started production in May 2015); ongoing ramp-up in Romania (set-up of 3rd production line), supplying key brands like Audi, BMW and Ford

Asia

- Industrial sales force expanded, local Industrial business application R&D team set up
- Dedicated new facility for Industrial Gas Spring and Powerise production in China finalized
- Powder paint line successfully ramped-up in Korea

Production

- Footprint Europe reorganization: transfer of small lot-size tube production from Germany to Romania
- Construction of a fully-automated gas spring production line in Germany in progress

STAR

- Turnaround of Swivel Chair business completed
- Further cascade of refined strategies and targets for the overall organization
- STAR - Next Ignition: growth strategy until 2025

Financial Highlights FY2015

Fiscal year-end September

Revenue

- Revenue up by 20.5% to €611.3mm (+€104.0mm vs. FY14)
- Growth in all regions with NAFTA (+29,7%), Asia / Pacific and RoW (+16.3%) as well as Europe (+15.4%)
- Growth in all markets with Powerise (+62.9%), Gas Spring (15.5%), Swivel Chair (14.5%) and Capital Goods (+4.9%)

Adj. EBITDA

- Adj. EBITDA up by 16.0% to €107.3mm (+€14.8mm vs. FY14)
- Adj. EBITDA margin at 17.6% (vs. FY 14 margin of 18.2%)

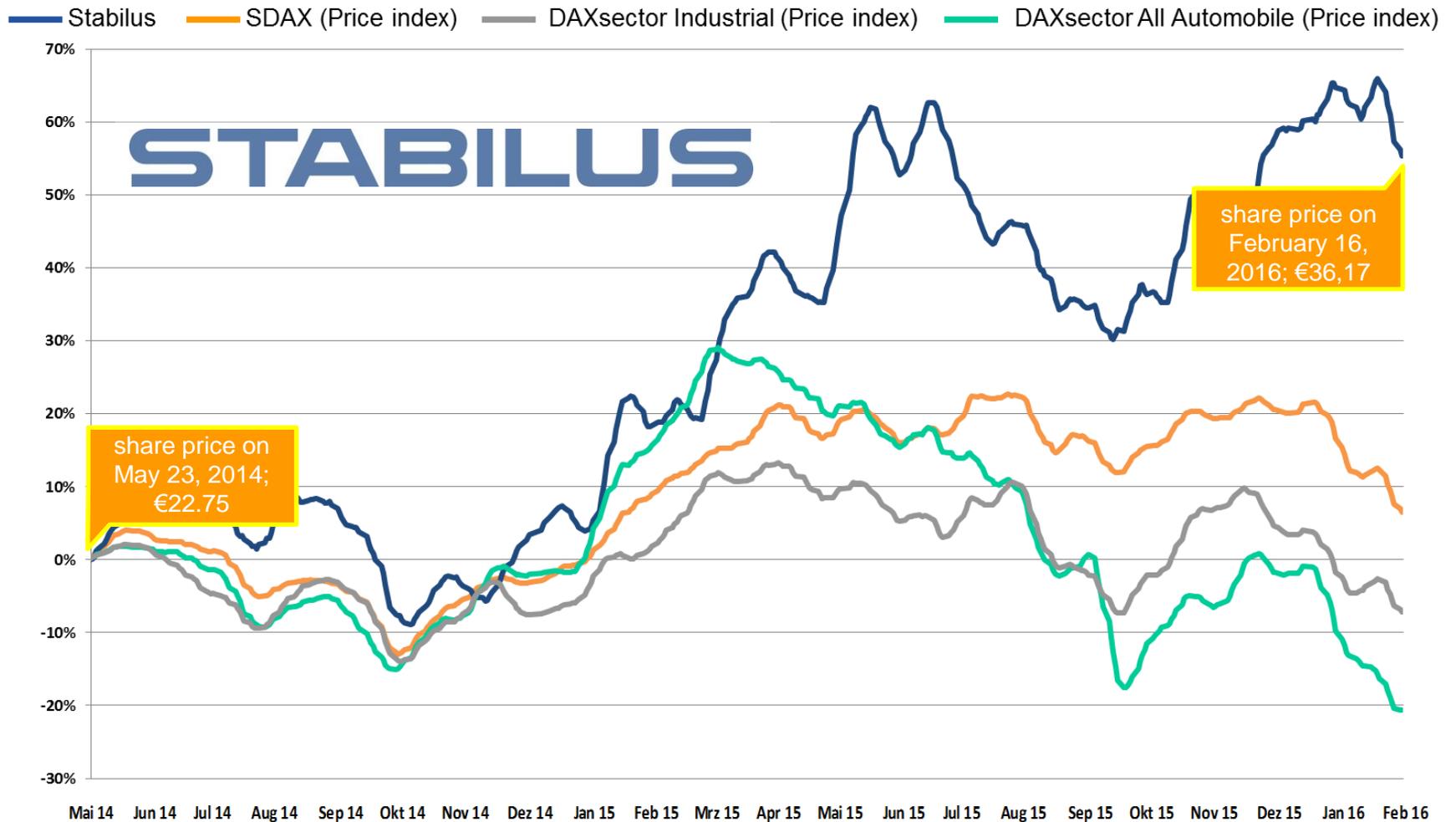
Adj. EBIT

- Adj. EBIT up by 17.1% to €76.2mm (+€11.1mm vs. FY14)
- Adj. EBIT margin at 12.5% (vs. FY14 margin of 12.8%)

Net debt

- Refinancing of the high-yield bond concluded on June 16, 2015, resulting in interest savings of c. €13mm p.a.
- Net financial debt of €224.2mm
- Net financial debt / adj. EBITDA LTM decreased to 2.1x (vs. 2.5x as per FY14)

Stabilus Share Price Performance



Strategic priorities for FY 2016

Growth

- Focus on product and application innovation
- Winning key platforms and increasing market share with existing and new applications
- Focus on product and process robustness

Automotive

Powerise:

- Further capitalize on extremely strong end-market momentum
- Production footprint optimization towards mass production

Automotive:

- Extend Federbein-Business

Industrial

- Focus on industrial aftermarket
- Transfer of Powerise solutions into industrial applications
- Successful ramp up of local CN Prod. as well as win further Local Chinese Projects

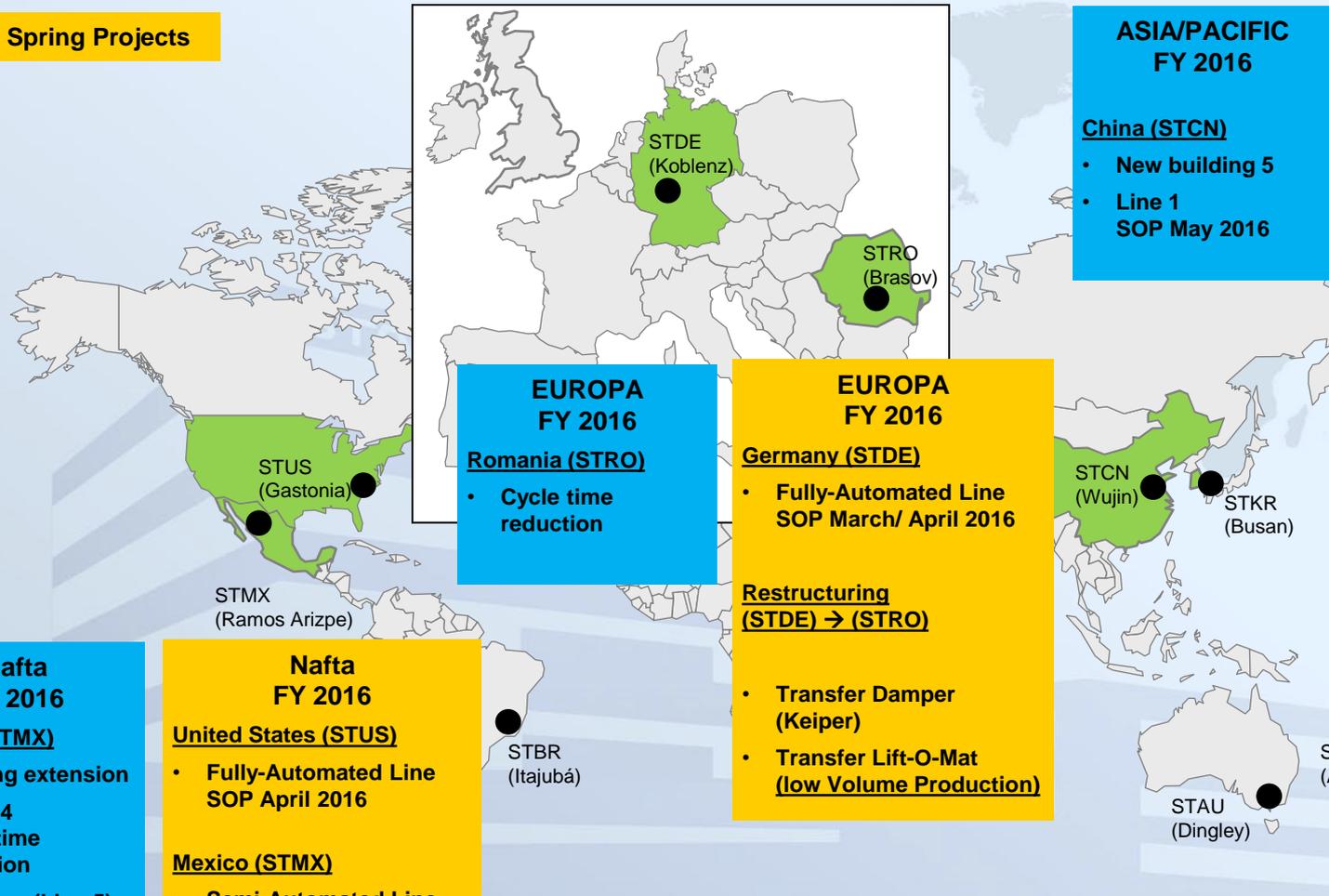
STAR Next Ignition

- Next Level of STAR-Strategy "STAR 2025"
- Further consequent execution of defined Strategy

Global Investment

Powerise Projects

Gas Spring Projects



ASI/PACIFIC FY 2016

China (STCN)

- New building 5
- Line 1
SOP May 2016

ASI/PACIFIC FY 2016

China (STCN)

Automotive

- 2 Semi-Automated
Machines
SOP FY 2016/2017

Industrial

- New building 5
- New Industry
Production Line
SOP Jan/ April 2016

EUROPA FY 2016

Romania (STRO)

- Cycle time
reduction

EUROPA FY 2016

Germany (STDE)

- Fully-Automated Line
SOP March/ April 2016

Restructuring (STDE) → (STRO)

- Transfer Damper
(Keiper)
- Transfer Lift-O-Mat
(low Volume Production)

Nafta FY 2016

Mexico (STMX)

- Building extension
- Line 1-4
Cycle time
reduction
- New Line (Line 5)
SOP Jan. 2016

Nafta FY 2016

United States (STUS)

- Fully-Automated Line
SOP April 2016

Mexico (STMX)

- Semi-Automated Line
SOP Jan. 2016

New Product Launches

Powerise Door Application



Hood Damper



Solar Damper



Highlights Q1 FY2016

Fiscal year-end September

Revenue	<ul style="list-style-type: none"> • Revenue up by 23.8% to €167.3mm (+€32.2mm vs. Q1 FY15) • Growth in all regions with NAFTA (+36.0%), Europe (+18.4%) as well as Asia / Pacific and RoW (+11.4%) • Growth in all markets with Powerise (+44.1%), Capital Goods (+22.5%), Gas Spring (+16.7%) and Swivel Chair (+9.4%)
Adj. EBITDA	<ul style="list-style-type: none"> • Adj. EBITDA up by 27.0% to €28.7mm (+€6.1mm vs. Q1 FY15) • Adj. EBITDA margin at 17.2% (vs. Q1 FY15 margin of 16.7%)
Adj. EBIT	<ul style="list-style-type: none"> • Adj. EBIT up by 37.3% to €21.0mm (+€5.7mm vs. Q1 FY15) • Adj. EBIT margin at 12.6% (vs. Q1 FY15 margin of 11.3%)
Net debt	<ul style="list-style-type: none"> • Net financial debt¹ of €233.7mm • Net financial debt / adj. EBITDA LTM decreased to 2.1x (vs. 2.4x as per Q1 FY15)
Outlook	<ul style="list-style-type: none"> • Full year revenue guidance for FY2016 increased from €660 million to €680mm • Adj. EBIT margin is expected to be in line with historic results at 12-13%

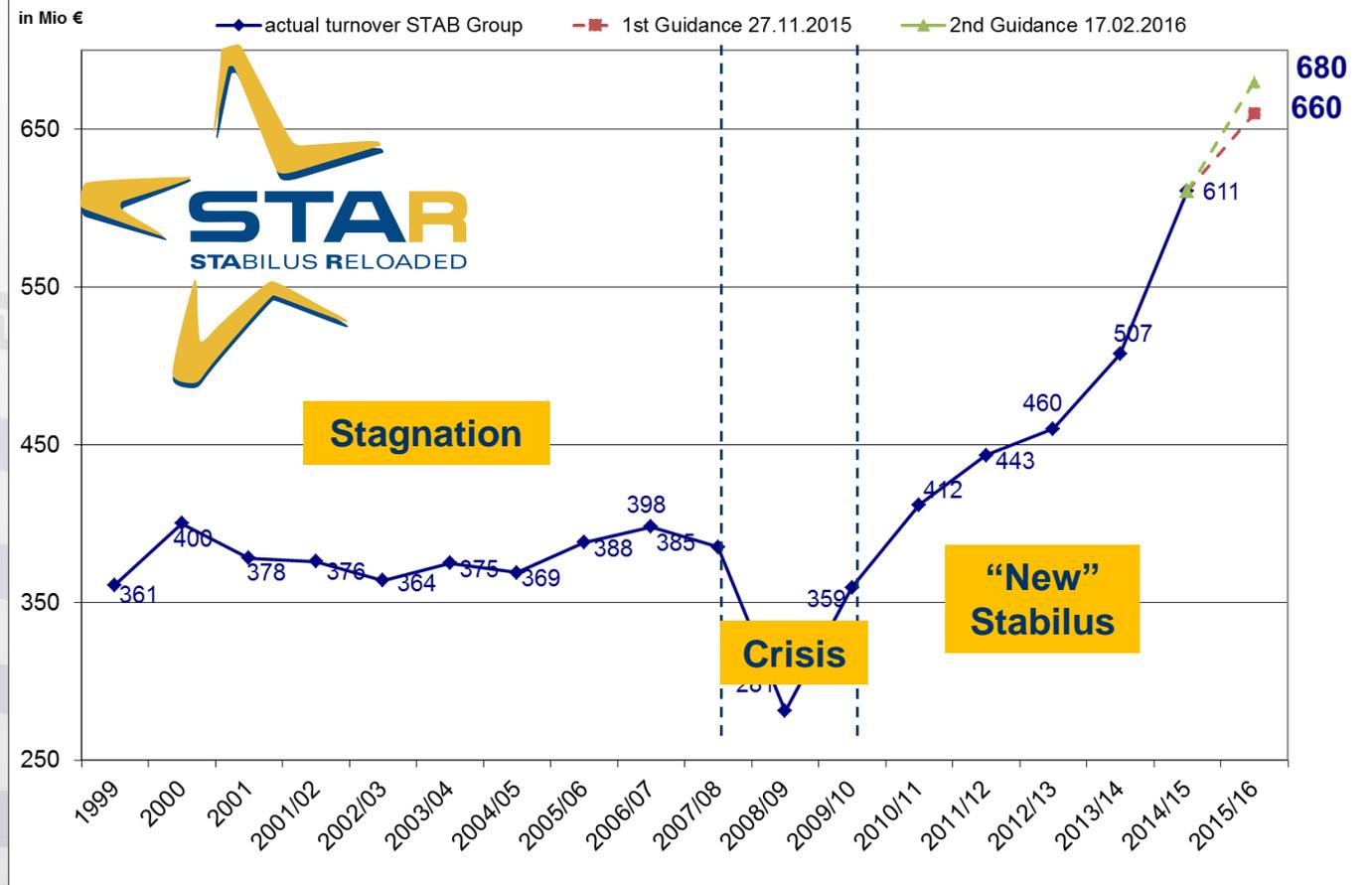
Note:

¹ Net financial debt = principal amount of senior facilities less cash

Our Way into the Future

Strategic Top Goals

- 1** Profitable Growth
- 2** Globalization
- 3** Excellence
- 4** Innovation



STABILUS

Thank you



Backup



Investments NAFTA

Mexico - Building Extension



USA Gas Spring Fully Automated Line



Mexico Gas Spring Semi Automated Line



Mexico Powerise Line 5



Investments Europe

Romania - Building Extension



Romania - Powerise Line 3



Germany - Gas Spring Fully Automated Line



Investments China

China – New Building



China - Gas Spring Manual Industrial Line



China - Powerise Line 1



China – New Building whole Industrial Floor

