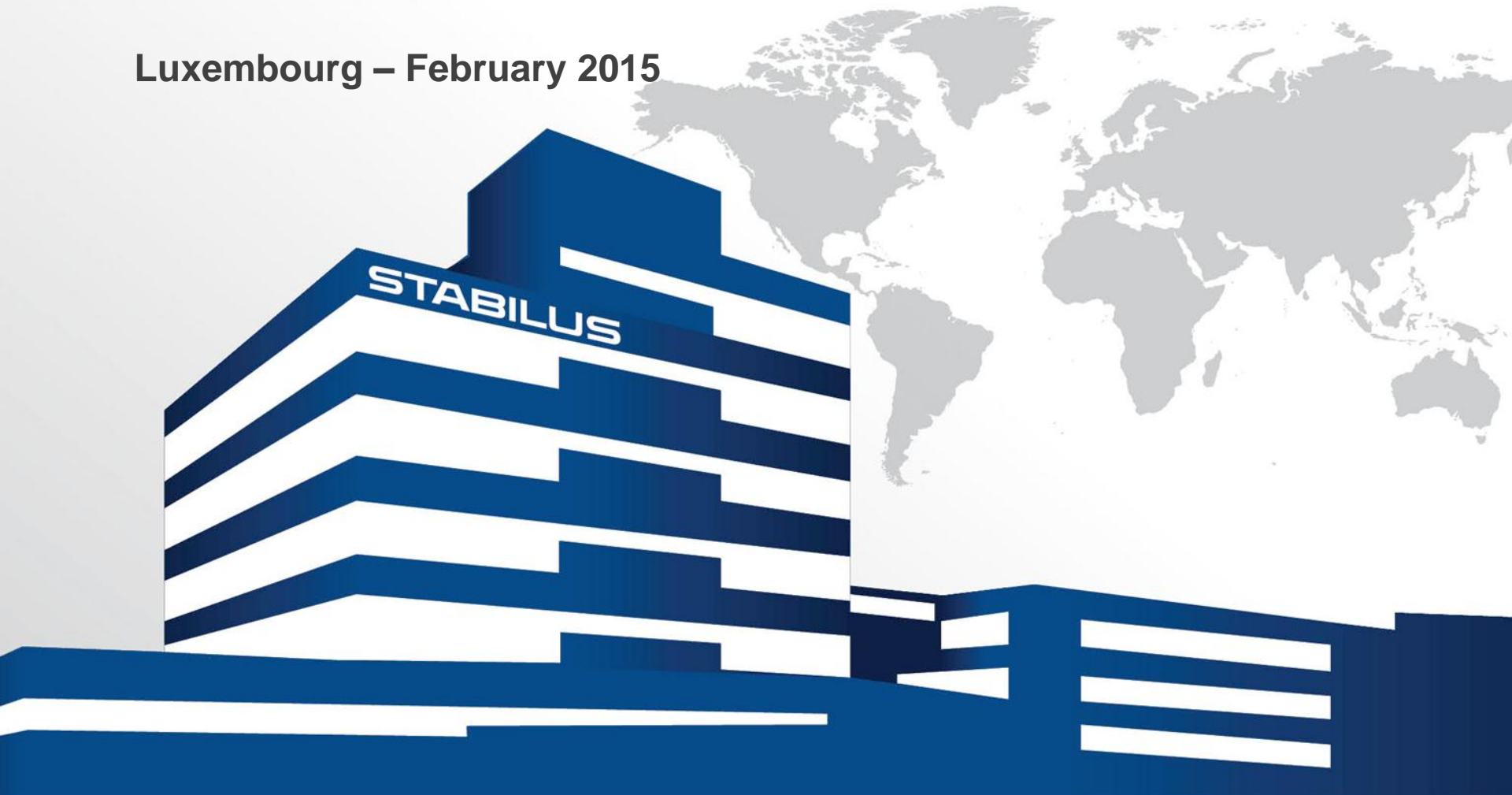


Annual General Meeting

Luxembourg – February 2015



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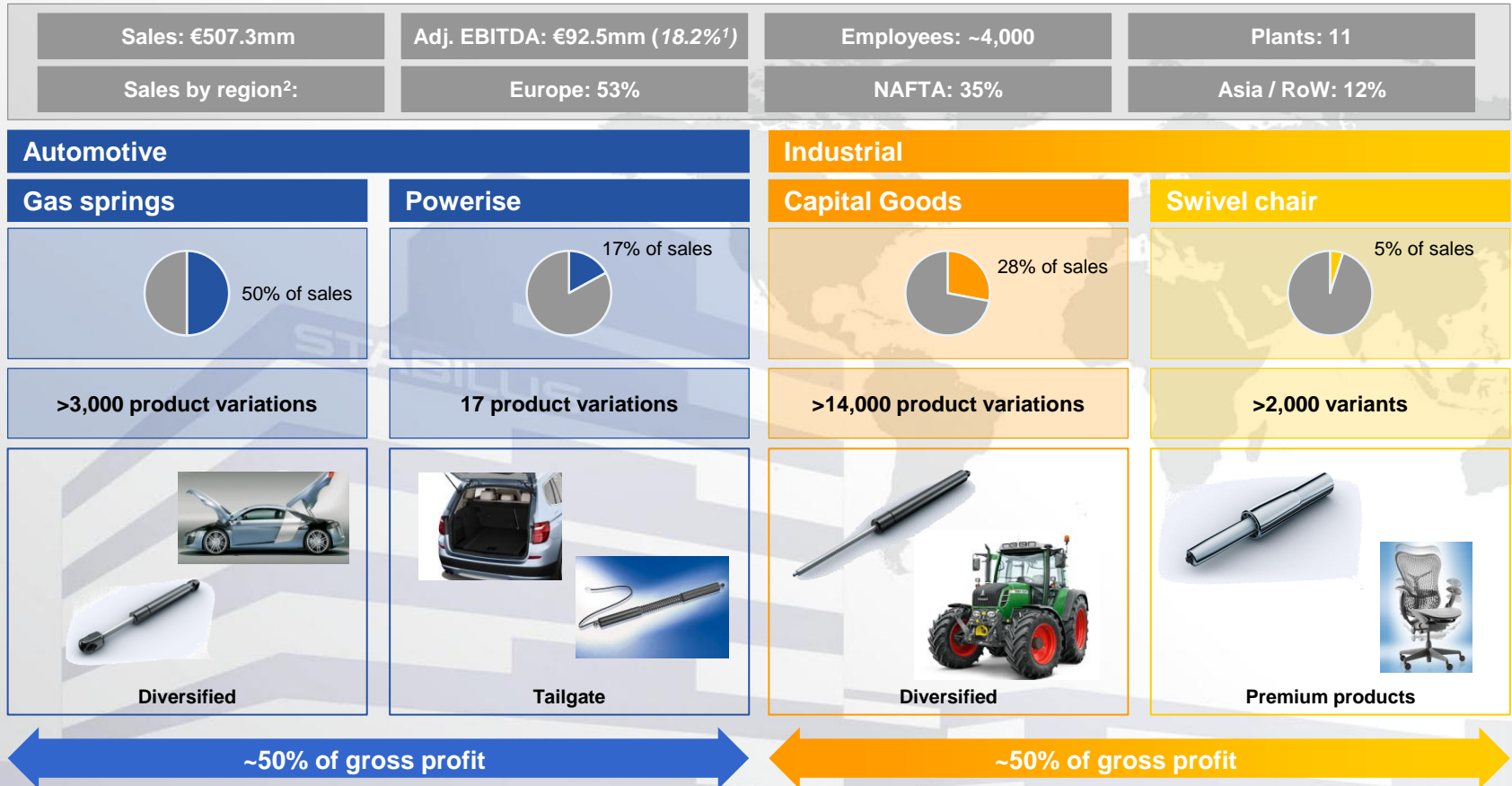
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Chairman of the Executive Board

Dietmar Siemssen



Stabilus – At a Glance



Note: All pictures represent product examples only; all figures relate to FY2014A; ¹ Adj. EBITDA margin; ² Based on a "billed-from" view representing sales originating in respective region in FY2014A.

Stabilus is best positioned to benefit from current mega trends

STABILUS

Global mega trends

Increasing demand for comfort

- Products cater to buy comfort requirements in both automotive and industrial
- Current luxury applications to become must have features



Aging of population

- Products cater to demand for support and automation
- Significant growth potential from current and future applications



Increasing health & safety standards

- Products cater to increase support / safety requirements
- Opportunities from ergonomic and individual applications



Stabilus – Leadership in Cost and Quality

Leader in Cost & Quality

Cost Improvement



Quality Initiative



Capex Reduction



Process Reengineering



STABILILUS

Stabilus – Main Factors for Sustainability



Operational Achievements in FY2014

Fiscal year-end September

Powerise

- Revenue up by €31mm to €86mm
- Penetration of mass market platforms in Europe (e.g. VW Passat and Ford Mondeo)
- 29 active models, thereof 12 launches in 2014 and 20 contracted launches for 2015 (10 in Europe and 10 in NAFTA respectively)
- Key business wins of major platforms from key customers worldwide

China

- Capacity expanded to 15mm gas springs (+6mm vs. FY13)
- Industrial sales force expansion, setting up of local Industrial business application R&D team
- Dedicated facility for Industrial Gas Springs and Powerise under construction

Production

- NAFTA: Footprint reorganization finalized
- Europe: Continuous optimization including shift of 60 production jobs from Germany to Romania
- Powerise: Ongoing ramp-up in Romania; supplying key brands like Audi, BMW, Ford, Porsche and VW

STAR

- Further cascade of refined strategies and targets for the overall organization
- Select STAR strategies for business units and regional improvements
- New product innovations prove first results

Financial Highlights FY2014

Fiscal year-end September

Revenue

- Revenue up by 10.3% to €507.3mm (+€47.2mm vs. FY13)
- Growth in all regions with NAFTA (+12.0%), Europe (+9.3%), Asia / RoW (+9.7%)
 - China standalone up by ~22% to €33.6mm
- Powerise up by ~55% to €85.8mm

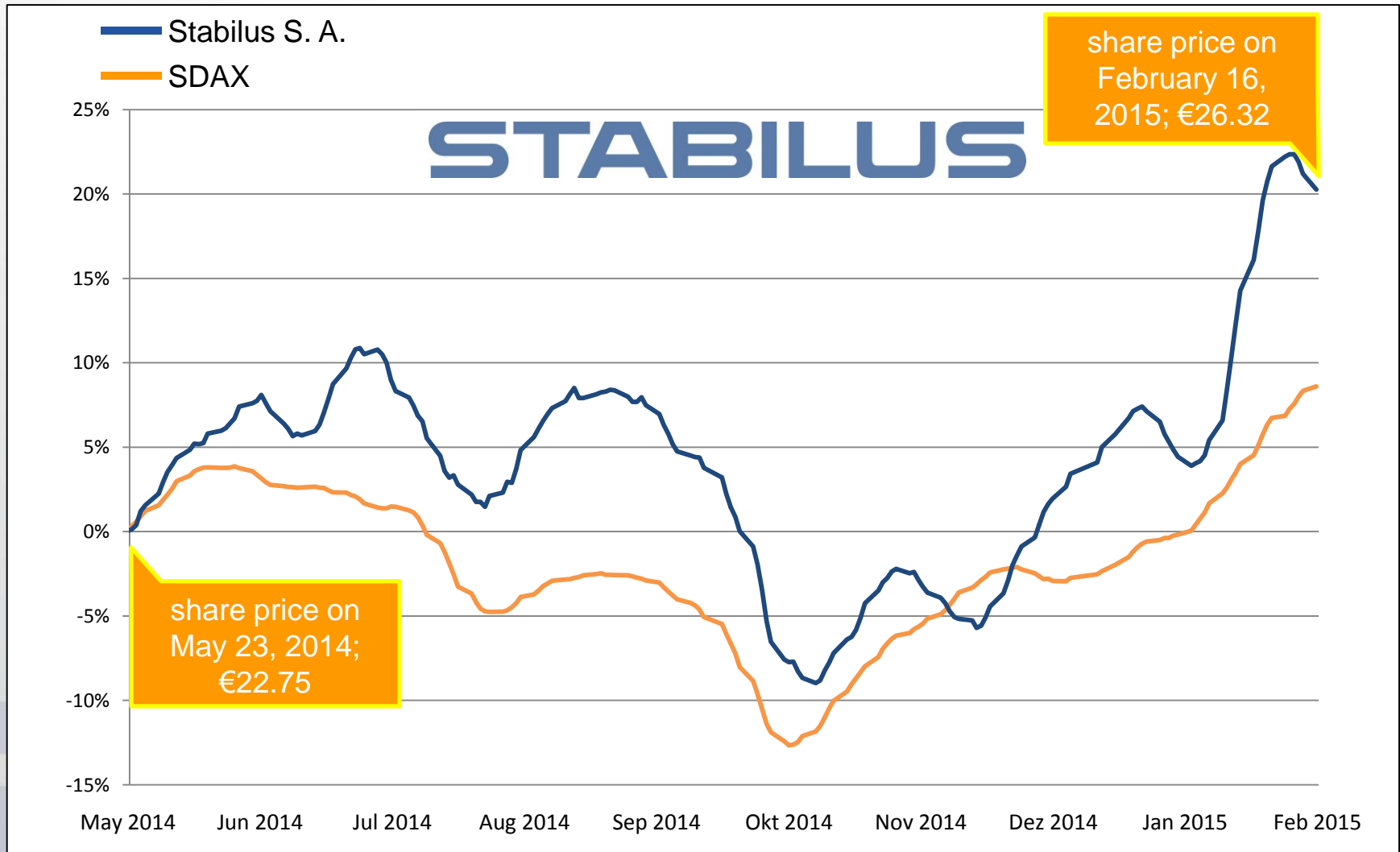
Adj. EBITDA

- Adj. EBITDA up by 6.2% to €92.5mm (+€5.4mm vs. FY13)
- Adj. EBITDA margin of 18.2%

Adj. EBIT

- Adj. EBIT up by 10.2% to €65.1mm (+€6.0mm vs. FY13)
- Adj. EBIT margin of 12.8%

Stabilus Share Price Performance



Strategic priorities for FY2015

Asia

- Further implement and expand Asia growth plan
- Fully establish and expand local production and sales force capabilities
- Expand local business in Powerise and Industrial

Powerise

- Further capitalize on extremely strong end-market momentum
- Winning key platforms and driving market share
- Production footprint optimization towards mass production

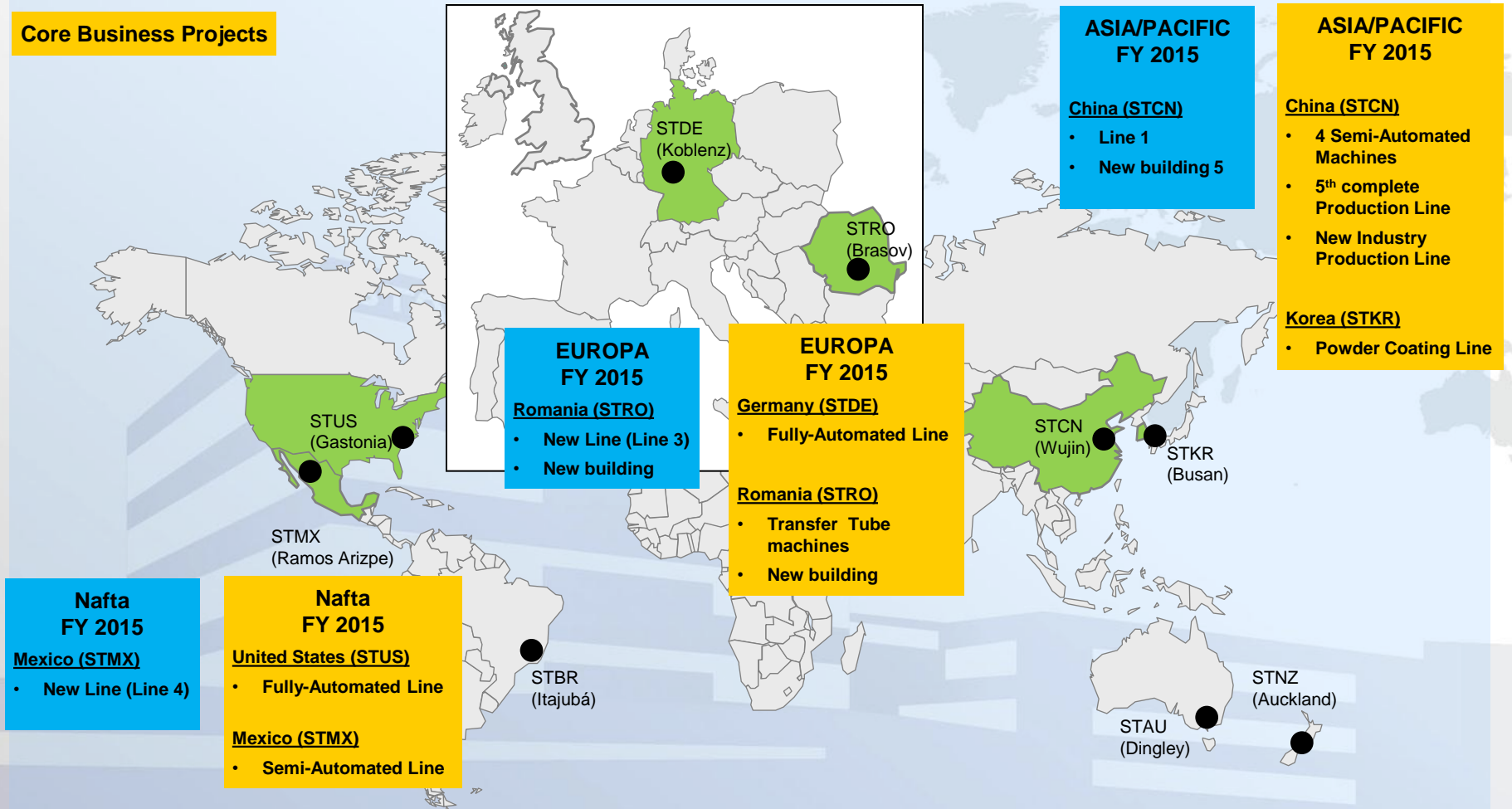
Industrial

- Focus on product and application innovation
- Transfer of Powerise solutions into industrial applications

Global Investment

Powerise Projects

Core Business Projects



China - Automotive Step 3+4



Building 3

Finished:

Dec. 2013 / Jan. 2014



China - Industrial + Powerise



Building 5
Planned Finishing
Date:
September /
October 2015

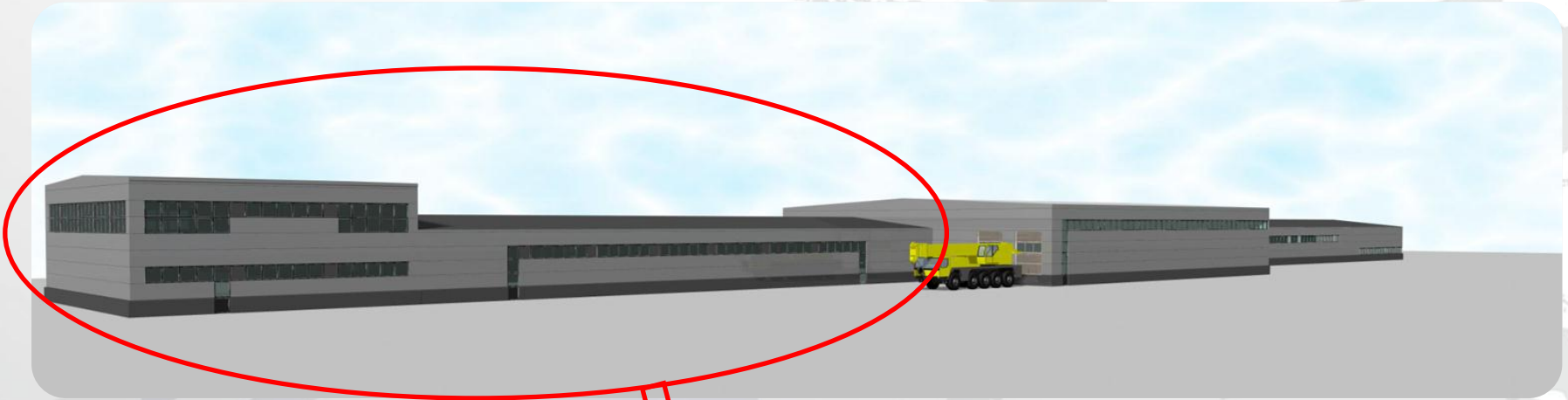


Romania - Transfer of Tube Production from Germany

Building Extension
Planned Finishing
Date:
February 2015



Romania - Powerise Line 3



Building Extension
Planned Finishing Date:
June 2015

Korea - Powder Coating Line



**SOP Date :
July 2015**



New Product Launches

Drop gate damper improves quality appearance



Dampening of solar panel movements



Supporting comfort needs



Height adjustable mattress eases service in hotels



Potential refinancing of senior secured notes

Description of senior secured notes and impacts from refinancing

Refinancing

- New Financing opportunity
 - Signed loan contract with a total of €320mm (€270mm term loan facility and €50mm RCF)
 - Euribor + 2.0% margin (at current leverage level)
 - 5 + 1 year duration
 - Annualized cash interest savings of ~**€13mm starting** June 2015
 - Bank fee, implementation and early redemption cost on current financing of ~€15mm

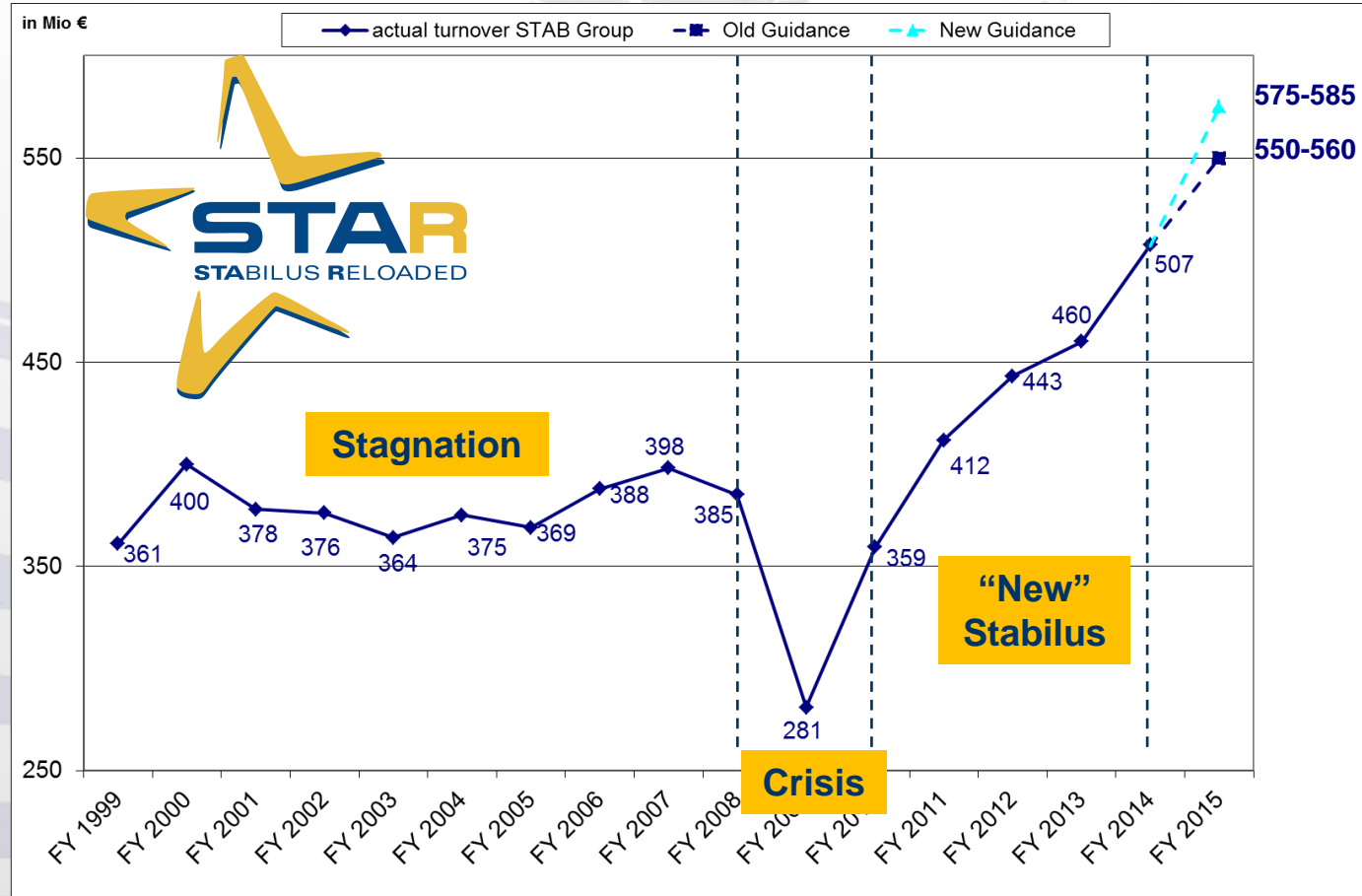
Q1 FY15 Results

	Q1 FY14	Q1 FY15	Margin
Revenue	€116.2mm	€135.1mm	
Adjusted EBITDA	€18.5mm	€22.6mm	16.7%
Adjusted EBIT	€12.2mm	€15.3mm	11.3%

Our Way into the Future

Strategic Top Goals

- 1 Profitable Growth
- 2 Globalization
- 3 Excellence
- 4 Innovation



Thank you

