

#### STABILUS S.A. Société anonyme Siège social: 2, rue Albert Borschette L-1246 Luxembourg R.C.S. Luxembourg B 0151589

Important instructions regarding the exercise of your voting rights at the Annual General Meeting of the shareholders of STABILUS S.A. to be held at the Chambre de Commerce, 7, Rue Alcide de Gasperi, L-2981 Luxembourg, on <sup>17th</sup> February 2016 at 10.00 a.m. (Central European Time, "CET") (the "MEETING")

You may exercise your voting rights at the MEETING, as applicable, in one of the following manners, as further described below:

- you can attend the MEETING in person.

- You can appoint a proxy of your choice.

- You can appoint a proxy representative nominated by STABILUS S.A.

- You can vote by correspondence.

In the event that you do not wish to participate at the MEETING in person and if you want to exercise your right to vote at the MEETING by proxy or by voting by correspondence, please use the form of proxy and vote by correspondence enclosed (the **"Form"**). In this case, we request that you read and follow the instructions set out below carefully in order to ensure that your registration and your vote are recorded properly.

In order to exercise your voting rights at the MEETING, these instructions shall be read together with the information set out in the convening notice to the MEETING published on 15<sup>th</sup> January 2016.

#### 1. Execution of voting rights by a third party

If you want to authorise a person in your trust as your representative at the MEETING, please **fill out** section 1. of the Form and **sign** it (signature block at the bottom of section 1. of the Form).

To benefit from this service, please return the completed and duly signed Form to STABILUS S.A., c/o HCE Haubrok AG, Landshuter Allee 10, 80637 Munich, Germany, by fax (+49 -(0)89 210 27-289) or e-mail (registration@hce.de) by 11:59 p.m. (CET) on 10<sup>th</sup> February 2016 – receipt by STABILUS S.A. – at the latest, followed by the original by regular mail.

#### 2. Authorisation and instructions for the proxy nominated by STABILUS S.A.

If you do not authorise a third party to take part personally at the MEETING, we offer the option of appointing a proxy voting representative nominated by STABILUS S.A.

STABILUS S.A. nominates as solely authorised proxy with the right of delegating the authorisation to another person, Mr. Markus Laue, employee of HCE Haubrok AG, Munich.

The proxy is authorised to execute the voting rights only as far as you have given explicit instructions on the proposed resolutions made by the Management Board of STABILUS S.A. on the agenda items of the MEETING, as applicable.

The assignment of STABILUS S.A.'s proxy for entering an objection as well as filing a petition and asking questions is excluded.

If you want to benefit from this service, please **tick the box** in section 2. of the Form, **sign** the Form (signature block at the bottom of section 2. of the Form) and **fill out** and sign section 4. of the Form.

To benefit from this service, please return the completed and duly signed Form to STABILUS S.A., c/o HCE Haubrok AG, Landshuter Allee 10, 80637 Munich, Germany, by fax (+49 -(0)89 210 27-289) or e-mail (registration@hce.de) by 11:59 p.m. (CET) on 10<sup>th</sup> February 2016 - receipt by STABILUS S.A. - at the latest, followed by the original by regular mail.

#### 3. Vote by correspondence

Should you not be able to attend the MEETING in person and if you do not wish to appoint a proxy, you may also exercise your shareholder rights by voting by correspondence.

If you want to cast your votes by correspondence, please **tick the box** in section 3. of the Form and **sign** the Form (signature block at the bottom of section 3. of the Form) and **fill out** and sign section 4. of the Form.

If you want to cast your votes by correspondence, please return the completed and duly signed Form to STABILUS S.A., c/o HCE Haubrok AG, Landshuter Allee 10, 80637 Munich, Germany, by fax (+49 -(0)89 210 27-289) or e-mail (registration@hce.de) by 11:59 p.m. (CET) on 10<sup>th</sup> February 2016 - receipt by STABILUS S.A. - at the latest, followed by the original by regular mail.

#### 4. Attestation

In all instances, you must request and **obtain an attestation** from your depository bank which is safe-keeping your shares in STABILUS S.A. stating the number of shares held by you as shareholder 14 calendar days before the date of the MEETING ("**Record Date**"), i.e. on 3<sup>th</sup> February 2016 at midnight (00:00 a.m. CET).

You may wish to provide your depository bank with the enclosed form of attestation, which has to **be filled out and signed by your depository bank**.

Alternatively, your depository bank may use its own form, provided that the number of shares held by you as shareholder at the Record Date is indicated in such form. Please note that the attestation must be provided in text form in the German or English language.

Attestations must be received by STABILUS S.A. by fax on 10th February 2016 at 11:59 p.m. (CET) at the latest, followed by the original by mail to:

STABILUS S.A. c/o HCE Haubrok AG Landshuter Allee 10 80637 Munich Germany fax: +49 (0)89 210 27-289

Please note that exercise of voting rights of shares in connection with late attestations, and/or Forms will not be possible at the MEETING, as applicable.



STABILUS S.A. Société anonyme Siège social: 2, rue Albert Borschette L-1246 Luxembourg R.C.S. Luxembourg B 0151589

### <u>FORM</u> FOR THE ANNUAL GENERAL MEETING TO BE HELD AT THE CHAMBRE DE COMMERCE, 7, RUE ALCIDE DE GASPERI, L-2981 LUXEMBOURG ON 17<sup>th</sup> February 2016 AT 10.00 A.M. (CET) (THE "MEETING")

#### 1. Authorisation to a third party

#### By ticking this box for the MEETING

with the right of delegating the authority to another person to be my/our proxy during the MEETING and to execute my/our voting rights in my/our name and on my/our behalf.

| (City)           | (Date)                | (Signature 1 <sup>st</sup> Shareholder)                                    | (if applicable Signature 2 <sup>nd</sup> Shareholder)  |
|------------------|-----------------------|--|--|
| Delegated Author | risation              |  |  |
| I/We herewith gr |                       | ame, First Name, Postal Code/City>   |  |
| •                |                       | roxy of the shareholder mentioned abore and on behalf of this shareholder. | ove in this section 1. during the MEETING and          |
| (City)           | ,(Date)               | (Signature 1 <sup>st</sup> Proxy holder)                                   | (if applicable Signature 2 <sup>nd</sup> Proxy holder) |
| 2. Authorisatio  | on and instructions t | o the proxy of STABILUS S.A.   |  |

### By ticking this box for the MEETING

I/We, herewith grant authorisation to the proxy representative of STABILUS S.A., Mr. Markus Laue, employee of HCE Haubrok AG, Munich, to hold the power of attorney, together with the right to delegate her authority to another person, to represent me/us at the MEETING, as applicable, of STABILUS S.A. on 17<sup>th</sup> February 2016 and to execute my/our voting rights in my/our name and on my/our behalf in the manner subsequently described in section 4. below (*please mark with a cross*).

| Name(s) |         | Admission card number (if available)    | number. of shares on admission card (if available)    |
|---------|---------|---|---|
| (City)  | ,(Date) | (Signature 1 <sup>st</sup> Shareholder) | (if applicable Signature 2 <sup>nd</sup> Shareholder) |



3. Vote by correspondence

#### By ticking this box for the MEETING

I/We hereby state that :

- I/We will not attend the MEETING, as applicable, in person or be represented by a proxy attending the Meeting in person;
- I/We wish to cast my/our vote at the MEETING on the proposed resolutions made by the Management Board of the STABILUS S.A on the agenda items, by ticking the appropriate box set forth next to each proposal of resolution in section 4 below; and
- I am/We are fully aware of the contents of the convening notices to the MEETING and that I/we have taken into account the contents of the convening notice in order to cast my/our vote on the proposed resolution made by the Management Board of STABILUS S.A. on the agenda items in the present Form when casting my/our votes by correspondence.

| Name(s) |        | Admission card number (if available)    | number. of shares on admission card (if available)    |
|---------|--------|---|---|
| (City)  | (Date) | (Signature 1 <sup>st</sup> Shareholder) | (if applicable Signature 2 <sup>nd</sup> Shareholder) |

#### 4. Individual instructions/vote by correspondence

#### Individual instructions for the proxy of STABILUS S.A.

Please issue an instruction for each proposed resolution made by the Management Board of STABILUS S.A. on the agenda items. Only one instruction may be issued for each item of the agenda. If you do not explicitly issue instructions in respect of the individual agenda items, the proxy representative of STABILUS S.A. will abstain from voting for these items.

#### Please tick only within the small box $\Box$

#### Voting by correspondence

Please cast your votes for each proposed resolution made by the Management Board of STABILUS S.A. on the agenda items. Only one vote may be issued for each item of the agenda. If you do not explicitly cast a vote in respect of the individual agenda items, no vote shall be taken into account.

#### Please tick only within the small box. $\Box$

STABILUS VOTING INSTRUCTIONS OR VOTING BY CORRESPONDENCE, AS APPLICABLE, FOR THE ANNUAL

**GENERAL MEETING 2016 (THE "MEETING")** 

#### AGENDA ITEM 1.

| PROPOSED RESOLUTION   | VOTE<br>FOR     | VOTE<br>AGAINST | ABSTENTION |
|---|-----------------|-----------------|------------|
| Presentation of the management report regarding the stand alone annual accounts of    |                 |                 |            |
| the Company and the consolidated financial statements for the financial year ended 30 | 0 No resolution |                 | ion        |
| September 2015.   |                 |                 |            |

#### AGENDA ITEM 2.

| PROPOSED RESOLUTION  | VOTE<br>FOR   | VOTE<br>AGAINST | ABSTENTION |
|--|---------------|-----------------|------------|
| Presentation of the report of the supervisory board regarding the stand alone annual |               |                 |            |
| accounts and the consolidated financial statements of the Company for the financial  | No resolution |                 | ion        |
| year ended 30 September 2015.  |               |                 |            |

#### AGENDA ITEM 3.

| PROPOSED RESOLUTION  | VOTE<br>FOR         | VOTE<br>AGAINST | ABSTENTION |
|--|---------------------|-----------------|------------|
| Presentation of the reports of the independent auditor (cabinet de révision agréé) of the Company regarding the stand alone annual accounts and the consolidated financial statements of the Company for the financial year ended 30 September 2015. | FOR AGAINST ABSTENT |                 | ion        |

#### AGENDA ITEM 4.

| PROPOSED RESOLUTION  | VOTE<br>FOR | VOTE<br>AGAINST | ABSTENTION |
|--|-------------|-----------------|------------|
| Approval of the stand-alone annual accounts of the Company for the financial year ended 30 September 2015.   |             |                 |            |
| The management board proposes that the stand-alone annual accounts of the Company for the financial year ended 30 September 2015 be approved by the MEETING. |             |                 |            |

### AGENDA ITEM 5.

| PROPOSED RESOLUTION  | VOTE<br>FOR | VOTE<br>AGAINST | ABSTENTION |
|--|-------------|-----------------|------------|
| Acknowledgement of the loss of the company made with respect to the financial year<br>ended 30 September 2015 and resolution concerning the allocation of the results of the<br>Company for the financial year ended 30 September 2015.  |             |                 |            |
| The management board proposes that the MEETING acknowledges that the Company made a loss with respect to the financial year ended on 30 September 2015 in an aggregate amount of EUR 108,291 (one hundred and eight thousand two hundred ninety-one Euros), and that the MEETING resolves to set-off the loss against a corresponding amount of profits carried forward from the previous financial year, in an aggregate amount of EUR 185,389,096 (one hundred eighty-five million three hundred eighty-nine thousand ninety-six Euros). The management board proposes that the MEETING resolves to carry forward the resulting balance of profits in an aggregate amount of EUR 185,280,805 (one hundred eighty-five million two hundred eighty thousand eight hundred and five Euros), to the next financial year. |             |                 |            |

### AGENDA ITEM 6.

| PROPOSED RESOLUTION   | VOTE<br>FOR | VOTE<br>AGAINST | ABSTENTION |
|---|-------------|-----------------|------------|
| Approval of the consolidated financial statements of the Company for the financial year<br>ended 30 September 2015.<br>The management board proposes that the consolidated financial statements of the<br>Company for the financial year ended 30 September 2015 be approved by the<br>MEETING. | D           | D               | D          |

### AGENDA ITEM 7.

| PROPOSED RESOLUTION   | VOTE<br>FOR | VOTE<br>AGAINST | ABSTENTION |
|---|-------------|-----------------|------------|
| Appointment of Dr. Joachim Rauhut as member of the supervisory board.<br>The management board proposes that the co-optation of Dr. Joachim Rauhut to the<br>supervisory board of the Company with effect from 12 May 2015 until the MEETING be<br>approved and that he be elected as member of the supervisory board from the date of<br>the MEETING for a term of office until the end of the annual general meeting approving<br>the annual accounts for the financial year ending on 30 September 2017.                  |             |                 |            |
| Comment: Dr. Joachim Rauhut has been appointed by the supervisory board on May 12, 2015 as member of the supervisory board until today's General Meeting in order to fill vacancy as Mr. Andi Klein resigned from office with effect on May 12, 2015. The management board's proposal foresees that Dr. Joachim Rauhut will be appointed by the MEETING as supervisory board member for the time after today's General Meeting with a term of office corresponding to the remaining period of Mr. Andi Klein's office term. |             |                 |            |

#### AGENDA ITEM 8.

| PROPOSED RESOLUTION   | VOTE<br>FOR | VOTE<br>AGAINST | ABSTENTION |
|---|-------------|-----------------|------------|
| Appointment of Dr. Ralf-Michael Fuchs as member of the supervisory board.   |             |                 |            |
| The management board proposes that the co-optation of Dr. Ralf-Michael Fuchs to the supervisory board of the Company with effect from 25 September 2015 until the MEETING be approved and that he be elected as member of the supervisory board from the date of the MEETING for a term of office until the end of the annual general meeting approving the annual accounts for the financial year ending on 30 September 2017.   |             |                 |            |
|   |             |                 |            |
| Comment: Dr. Ralf-Michael Fuchs has been appointed by the supervisory board on September 25, 2015 as member of the supervisory board until today's General Meeting in order to fill vacancy as Mr. Nizar Ghoussaini resigned from office with effect on September 30, 2015. The management board's proposal foresees that Dr. Ralf-Michael Fuchs will be appointed by the MEETING as supervisory board member for the time after today's General Meeting with a term of office corresponding to the remaining period of Mr. Nizar Ghoussaini's office term. |             |                 |            |

#### AGENDA ITEM 9.

| PROPOSED RESOLUTION  | VOTE<br>FOR | VOTE<br>AGAINST | ABSTENTION |
|--|-------------|-----------------|------------|
| Discharge (quitus) to each of the members of the management board of the Company, consisting of Mr Dietmar Siemssen, Mr Mark Wilhelms, Mr Bernd-Dietrich Bockamp and Mr Andreas Schröder for the performance of their duties as members of the management board for, and in connection with, the financial year ended 30 September 2015. |             |                 |            |
| The management board proposes that the MEETING approves the discharge of each of the members of the management board of the Company for the performance of their duties as members of the management board for, and in connection with, the financial year ended 30 September 2015.  |             |                 |            |

#### AGENDA ITEM 10.

| PROPOSED RESOLUTION   | VOTE<br>FOR | VOTE<br>AGAINST | ABSTENTION |
|---|-------------|-----------------|------------|
| Discharge (quitus) to each of the members of the supervisory board of the Company, consisting of Mr Udo Stark, Mr Nizar Ghoussaini, Dr. Stephan Kessel, Mr Andi Klein, Dr. Joachim Rauhut and Dr. Ralf-Michael Fuchs for the performance of their duties as members of the supervisory board for, and in connection with, the financial year ended 30 September 2015. |             |                 |            |
| The management board proposes that the MEETING approves the discharge of each of the members of the supervisory board of the Company for the performance of their duties as members of the supervisory board for, and in connection with, the financial year ended 30 September 2015.   |             |                 |            |

#### AGENDA ITEM 11.

| PROPOSED RESOLUTION   | VOTE<br>FOR | VOTE<br>AGAINST | ABSTENTION |
|---|-------------|-----------------|------------|
| Renewal of the mandate of the independent auditor (cabinet de révision agréé) of the Company, KPMG Luxembourg, in relation to the stand alone annual accounts and the consolidated financial statements for the financial year ending on 30 September 2016. The management board proposes that the mandate of KPMG Luxembourg, as independent auditor (cabinet de révision agréé) of the Company in relation to the stand alone annual accounts and the consolidated financial statements be renewed by the MEETING for a term which will expire at the end of the annual general meeting of the shareholders of the Company called to approve the stand alone annual accounts and the consolidated financial year ending on 30 September 2016. |             |                 |            |

#### AGENDA ITEM 12.

| PROPOSED RESOLUTION | VOTE<br>FOR   | VOTE<br>AGAINST | ABSTENTION |
|---------------------|---------------|-----------------|------------|
| Miscellaneous       | No resolution |                 |            |

Name(s)

Admission card number (if available)

number. of shares on admission card (if available)

(City)

(Date)

(Signature 1<sup>st</sup> Shareholder)

(if applicable Signature 2<sup>nd</sup> Shareholder)

## <u>Attestation</u> (Record of Share Ownership)

## Annual General Meeting ("MEETING") of the shareholders of STABILUS S.A. on 17<sup>th</sup> February 2016 at 10:00 a.m. (Central European Time, "CET")

This Attestation is issued to shareholders to take part in the MEETING.

We hereby confirm to (please fill in)

<Surname, First Name of the Shareholder / Shareholders>

<Street, No.>

<City, Postcode, Country>

that \_\_\_\_\_\_shares of STABILUS S.A.; ISIN: LU1066226637

<No. of Shares>

are kept safe by us in a securities account 14 calendar days before the date of the MEETING ("Record Date"), **i.e. on 3 February 2016 at midnight (0:00 a.m.) (CET)**.

<City, Date>

<Signature and Stamp of the Depository Bank>

**Depository Bank Details:** 

<Name of the Depository Bank>

<Street, No.>

<City, Postcode, Country>

<Contact>

<Telephone Number for Queries>

Important:

The Attestation must reach the company <u>by fax</u> at the following fax number by no later than 11:59 p.m. (CET) on <u>10 February 2016</u>, followed by the original to:

STABILUS S.A. c/o HCE Haubrok AG Landshuter Allee 10 80637 Munich Germany Fax: +49 (0) 89 210 27 – 289